

DOUGLAS LANE ALLEN

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ABOUT ME

I joined Peter Allen and Associates in 2004, became an Associate Broker in 2014, and currently hold the position of Vice President of Marketing, Leasing, and Development Services, managing the company's \$10 million dollar portfolio along the North Main corridor of Ann Arbor. I also work throughout Michigan as an advisor for the Michigan Economic Development Corporation's "[Redevelopment Ready Communities](#)" program helping cities and private property owners reposition and better leverage their assets to revitalize their downtowns. I am also a member of Ann Arbor's Greenbelt Advisory Board. I love tough real estate problems, and I enjoy working with people who want their business to have a positive social and environmental impact.

EDUCATION

BACHELOR OF ARTS

(1999 - 2003)

EVERGREEN STATE COLLEGE

Major in Sustainable Economics, minor in Urban Planning. Core strengths included critical thinking skills, team building, research in progressive housing policy, urban food systems, and ecological design.

RE 501 & 565

(Audit 2004)

UNIVERSITY OF MICHIGAN - Adjunct Lecturer Peter Allen

These classes explored how to create lively downtowns and walkable neighborhoods. Professor Allen is renowned for his analysis of how to make real estate function for a social good, while being financially feasible.

EMPLOYMENT & POSITIONS

Vice President

Marketing, Leasing, Sales, and Development Services

(2004 - present)

Peter Allen and Associates

Customer service oriented management of a 50,000 SF of mixed-use portfolio; growth of portfolio with limited financial outlay by owners (i.e. buy more with less); initiate marketing for all sales and leasing and future contracts; launch pre-development and development services for private and public clients; utilize my extensive knowledge of facilities management and construction management experience. I enjoy managing teams of diverse personnel, I work really well under a deadline, I excel extrapolating multiple inputs into a defined common goal, and that's why I love real estate.

SKILLS

WORK

Sales and leasing



Asset management



Com. Development



Quickbooks/Excel



INDESIGN



PERSONAL

Two children



Balkan music and dance



Platform tennis



Animal husbandry



Bicycling

